**RFP Killing factors:**

* The Bidder should be GSMA certified and SIM card site production is GSMA SAS-UP certified for UICC production. Certification validity date shall be specified. Certificates to be provided.
* Bidder to provide any other GSMA SAS (Security Accreditation Scheme) certificate that he has. (not a killing factor but required for info)
* SIM card has to be ISO 7816 certified, and certificate to be provided (not a killing factor but required for info)
* Bidder to provide the ISO 9001:2015 (Quality Management Systems) certificate that the manufacturer has, noting that he must have this certification.
* The Bidder must have VISA and/or Master card certification. These certifications needs to be provided.
* The Bidder shall have at least 5 references deployment in Europe, US, MENA for the proposed card at operators that each have at least 3M subscribers.
* The bidder must ensure that 20% of the SIMs are **delivered in 1 month from PO date and key implementation**
* The bidder must pay to Nokia (around $40k), the cost of the HLR key configuration and implementation end to end and ensure it’s completed by **2 weeks after PO date**. In addition the costs of travel & accommodation in both vendor and Nokia sites to install and configure the HLR transport key in a secure exchange process.(*see HLR key notes section 2, Security Requirements* )